IMTS 2012

INTERNATIONAL MANUFACTURING TECHNOLOGY SHOW | SEPT. 10 – 15, 2012 | CHICAGO

WHERE TO SHOW & SELL!

THE LARGEST INDUSTRIAL TRADE SHOW IN THE WESTERN HEMISPHERE!

WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

RIGHT FOR YOU



IMTS 2012

THE BIGGEST OPPORTUNITY IN MANUFACTURING!

- **Expand your customer base**
- **Reduce your sales costs**
- **Increase sales**
- **Introduce new products**



BE THERE!

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STAND WITH THE WORLD'S BEST PROVIDERS OF MANUFACTURING TECHNOLOGY. **CONTACT US TODAY!**

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IMTS: WHERE SALES ARE MADE

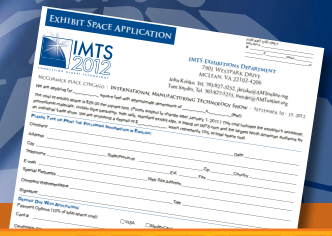
$655 million in orders
$2.5 billion in quotes

$3.2 billion total!

UP 33%

"Great show and as a result we purchased 3 machines totaling more than $250,000.00 and are considering a couple more!"





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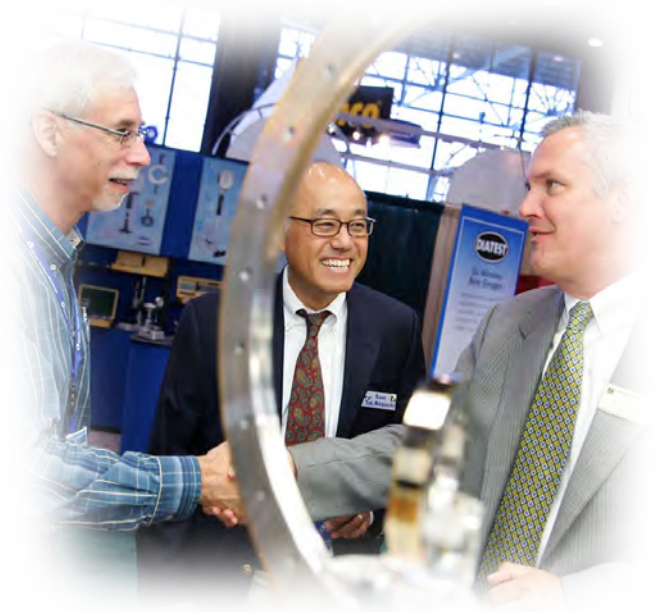
RIGHT FOR YOU

IMTS 2010

Sales Closed:
$2.4 Billion!

UP 71%

"The show was excellent. We made several machinery purchases with more to come as result of the show. IMTS is always a treat for us … it's like kids in a candy store."





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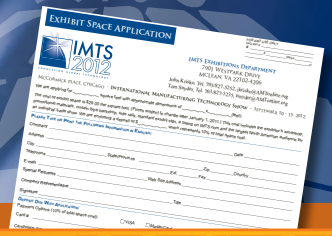
IMTS SUPPORT

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80,000+ HIGHEST CONCENTRATION OF BUYERS IN INDUSTRY

"The experience of IMTS 2010 was the best our company had ever seen. Everyone was very pleased."





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92% FIND NEW PRODUCTS OR IDEAS TO USE

"IMTS is a great opportunity to compare products with everyone at one place at the same time."





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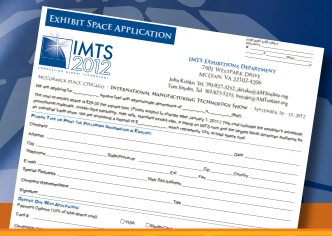
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82% FIND ANSWERS TO SPECIFIC MANUFACTURING PROBLEMS

"Been to every IMTS since 1996. Always take something back with me that improves the way we manufacture our product."




EXHIBIT SPACE APPLICATION

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WHAT THEY SELL

IMTS SUPPORT

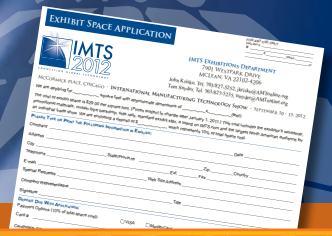
RIGHT FOR YOU

90% VISIT BOOTHS OF COMPANIES NOT CURRENTLY CALLING ON THEM

Re-energize your sales!

"Great Show. I found several new tools and suppliers. Very satisfied."





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IMTS SUPPORT

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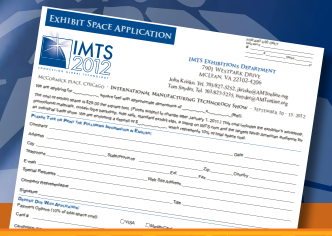
82% WILL BUY FROM IMTS EXHIBITORS

69% buy up to $500,000

13% buy from $500,000+ to $5,000,000+

"I always look forward to attending to see what's new in a "one stop shopping" environment. Excellent show that keeps getting better!"





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IMTS SUPPORT

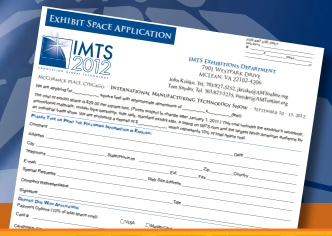
RIGHT FOR YOU

IMTS EXPANDS YOUR CUSTOMER BASE

55% of leads were new prospects for exhibitors!

"Customers came with very specific objectives and were looking for solutions to make them more productive. IMTS show management's planning and execution of the show were better than ever."





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WHAT THEY BUY

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IMTS 2012

BIG SHOW!

80,000+ Manufacturers
1,500+ Exhibitors

BIG OPPORTUNITY!

$2.4 billion in sales!

"Overall revenues increased 9% sequentially from our second quarter as we benefited from a very successful IMTS show."
Charley Brown, President and CEO of Flow International Corporation.





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THE LARGEST INDUSTRIAL TRADE SHOW IN THE WESTERN HEMISPHERE!

- WHO ATTENDS
- WHAT THEY BUY
- WHO EXHIBITS
- WHAT THEY SELL
- IMTS SUPPORT
- RIGHT FOR YOU



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SIGN UP TODAY!

BE THERE!

GET IN ON THE SALES ACTION!

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IMTS 2012







International Manufacturing Technology Show
7901 Westpark Drive, McLean, VA 22102-4206 USA
Toll free: (800) 828.SHOW (7469)
Fax: (703) 827.5250

John Krisko
Director - Exhibitions
(703) 827.5252
jkrisko@amtonline.org

Tom Snyder
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(703) 827.5235
tsnyder@amtonline.org

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JOB FUNCTION
INDUSTRIES
PLANT SIZE
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NEW OPPORTUNITY

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WHAT THEY SELL

IMTS SUPPORT

RIGHT FOR YOU



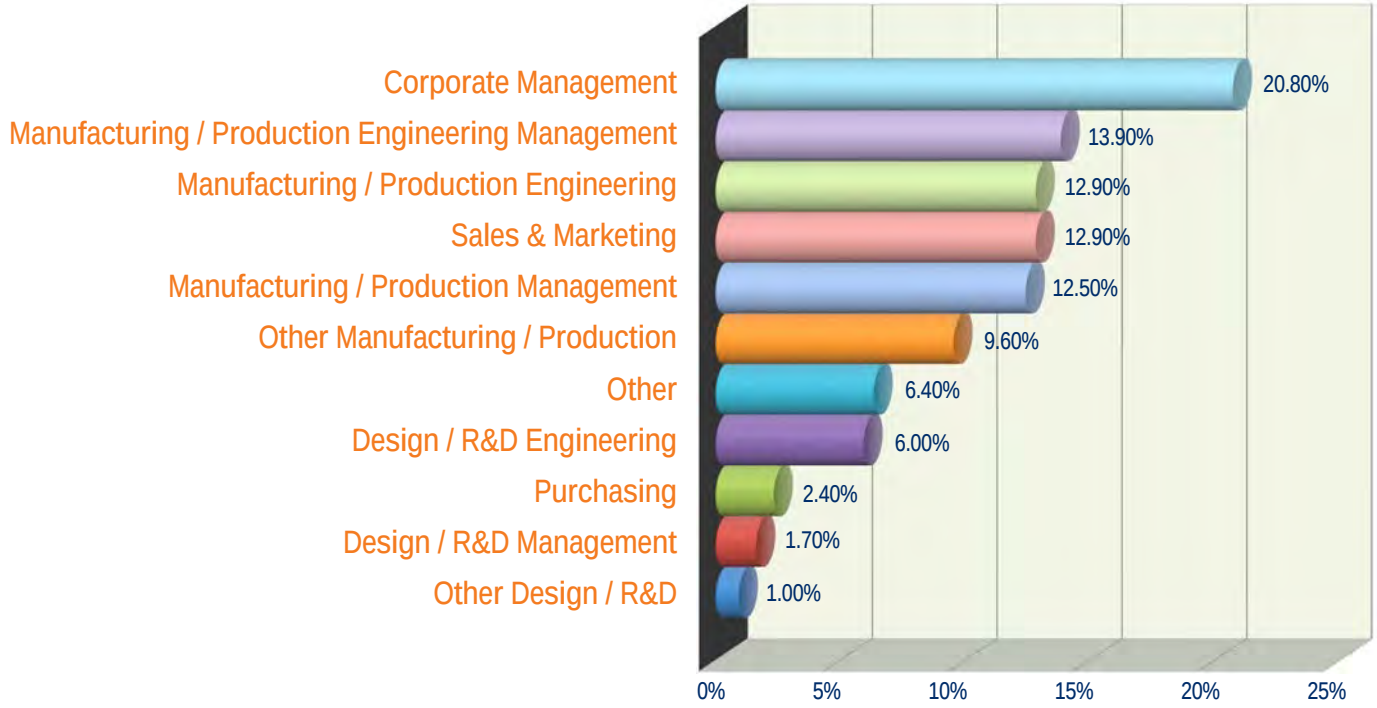
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JOB FUNCTION

IMTS Attendees Are the Decision-Makers You Need to Reach …

IMTS 2010 VISITORS BY PRIMARY JOB FUNCTION



"The show supplied a wide variety of exciting equipment, tooling, and related products. I felt like a kid on Christmas morning!"

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JOB FUNCTION
INDUSTRIES
PLANT SIZE
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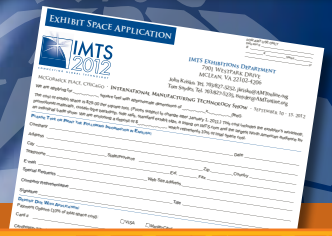
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WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

RIGHT FOR YOU



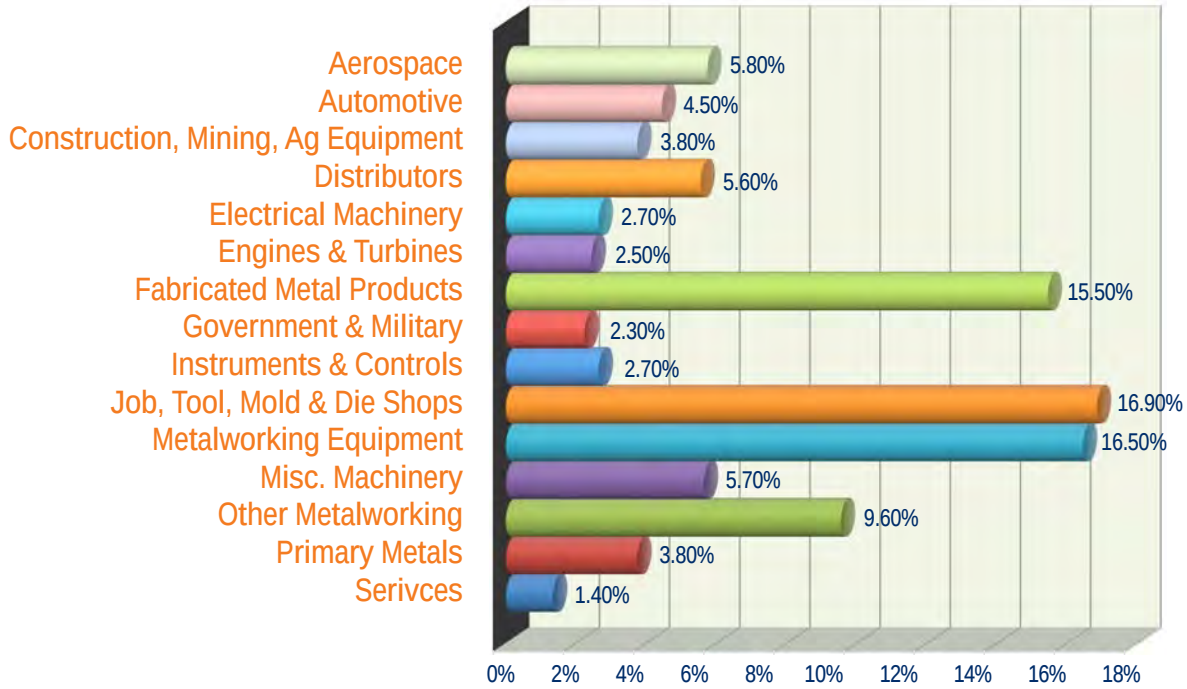
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INDUSTRIES

IMTS Attendees Represent Every Major Manufacturing Industry …

IMTS 2010 VISITOR BY INDUSTRY



"It was an excellent show, having the ability to plan the trip before going made our trip much easier to get in, talk to who I needed to talk to and purchase new equipment for our shop needs."

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WHO ATTENDS

JOB FUNCTION
INDUSTRIES
PLANT SIZE
WHY BUYERS ATTEND
USA OPPORTUNITY
GLOBAL OPPORTUNITY
NEW OPPORTUNITY

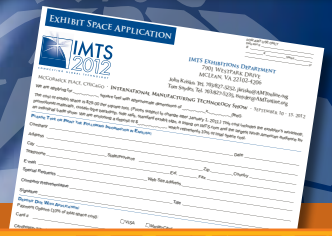
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WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

RIGHT FOR YOU



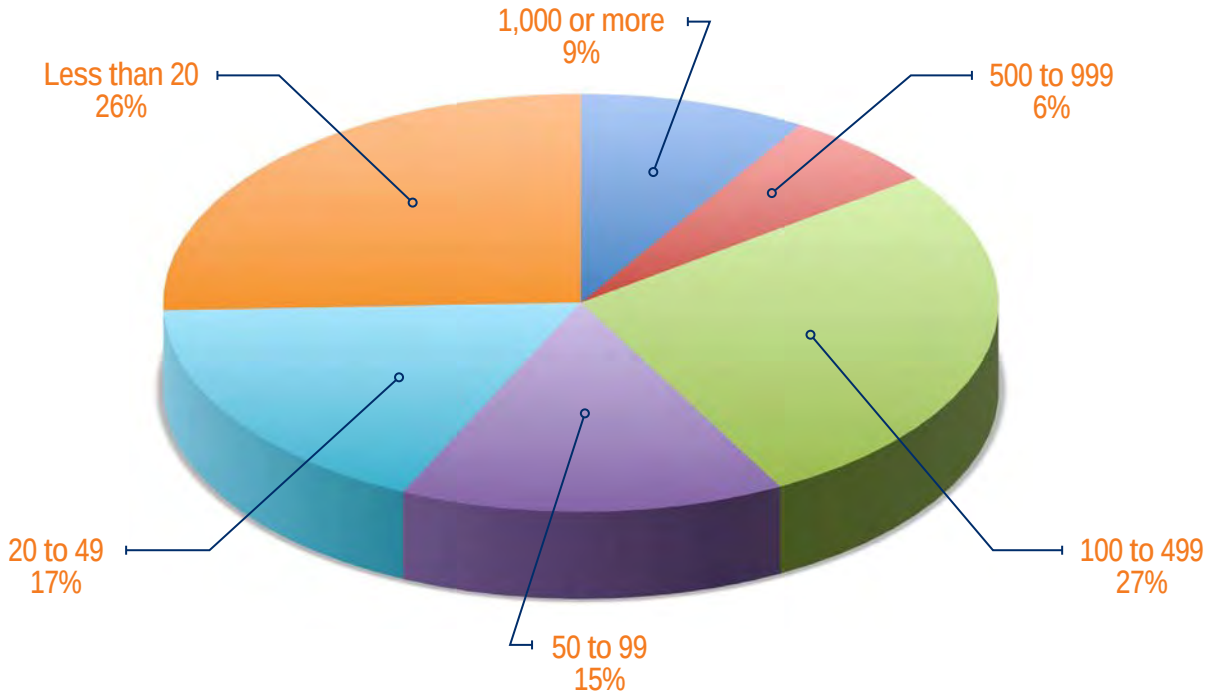
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PLANT SIZE

IMTS Attendees Are a Cross Section of Manufacturing …

IMTS 2010 VISITORS BY PLANT SIZE



"Main reason I go is to buy CNC machines. We bought one at this show and learned about some new technology so we are about to buy a second."

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JOB FUNCTION
INDUSTRIES
PLANT SIZE
WHY BUYERS ATTEND
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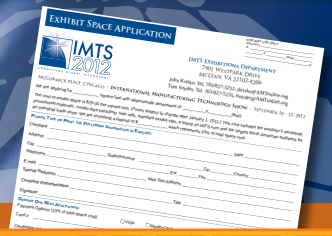
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WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

RIGHT FOR YOU



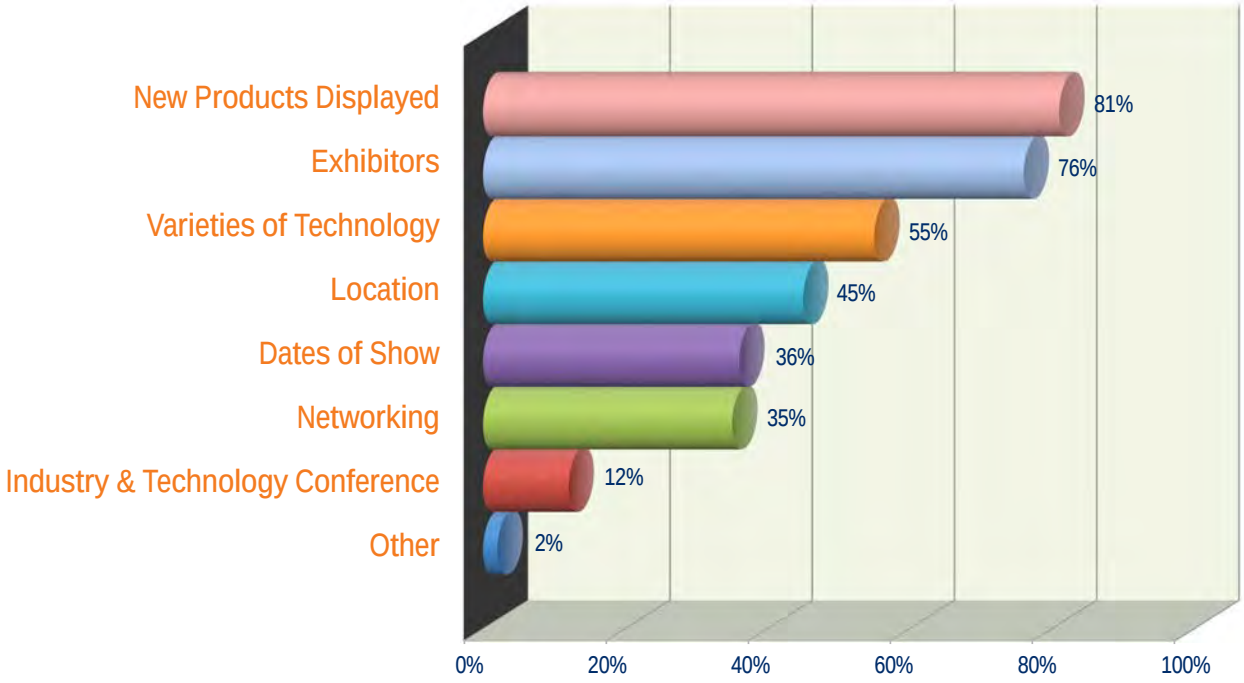
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WHY BUYERS ATTEND

Buyers Attend to See New Products and Exhibitors—Be There!

WHAT INFORMATION IS MOST IMPORTANT WHEN DETERMINING IF YOU WILL ATTEND IMTS?



"This was my first time going to this show. I was amazed at how huge this show was!"

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PLANT SIZE
WHY BUYERS ATTEND
USA OPPORTUNITY
GLOBAL OPPORTUNITY
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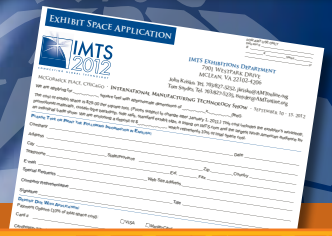
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WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

RIGHT FOR YOU

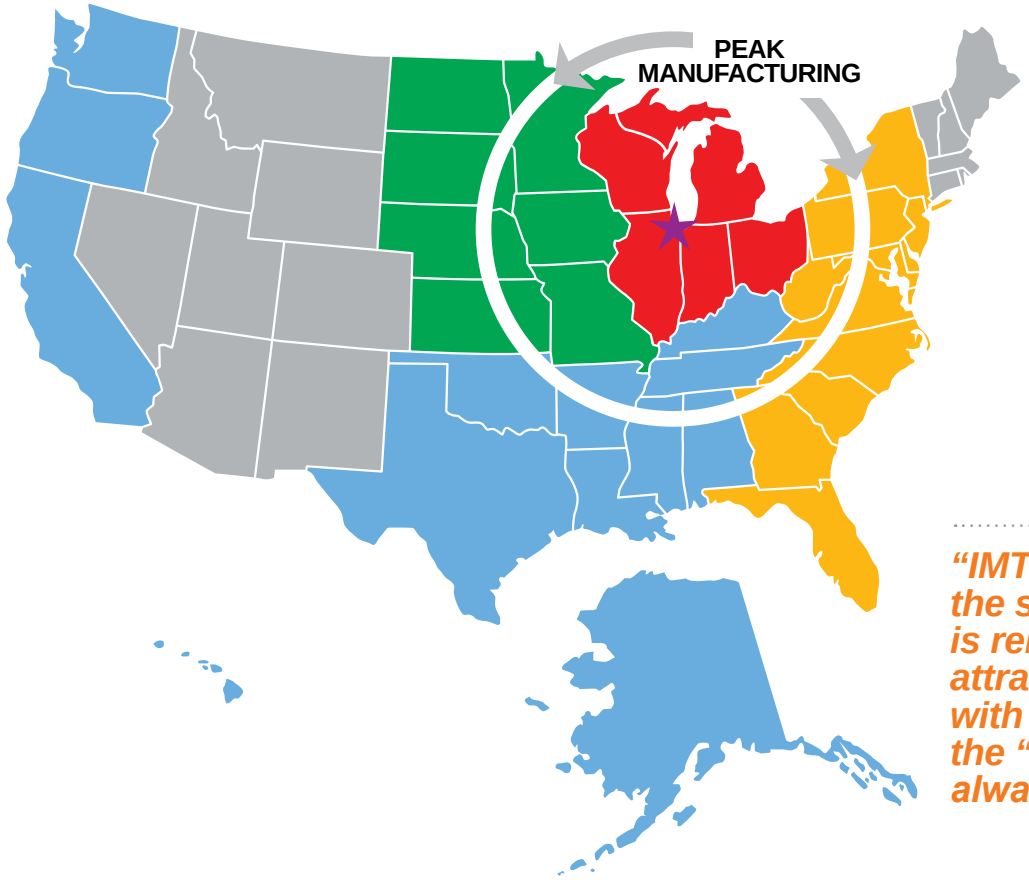


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USA OPPORTUNITY

Sell Nationwide … Coast to Coast Attendance, Plus Hawaii and Puerto Rico …



- Under 3%
- 3% - 4.9%
- 5% - 9.9%
- 10% - 24.9%
- 25% or more

"IMTS manages to improve the show each time. This is remarkable. You need to attract more smaller vendors with unique products. I know the "big boys" but can't always find the "new guys."

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PLANT SIZE
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USA OPPORTUNITY
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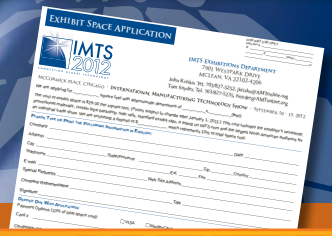
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WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

RIGHT FOR YOU

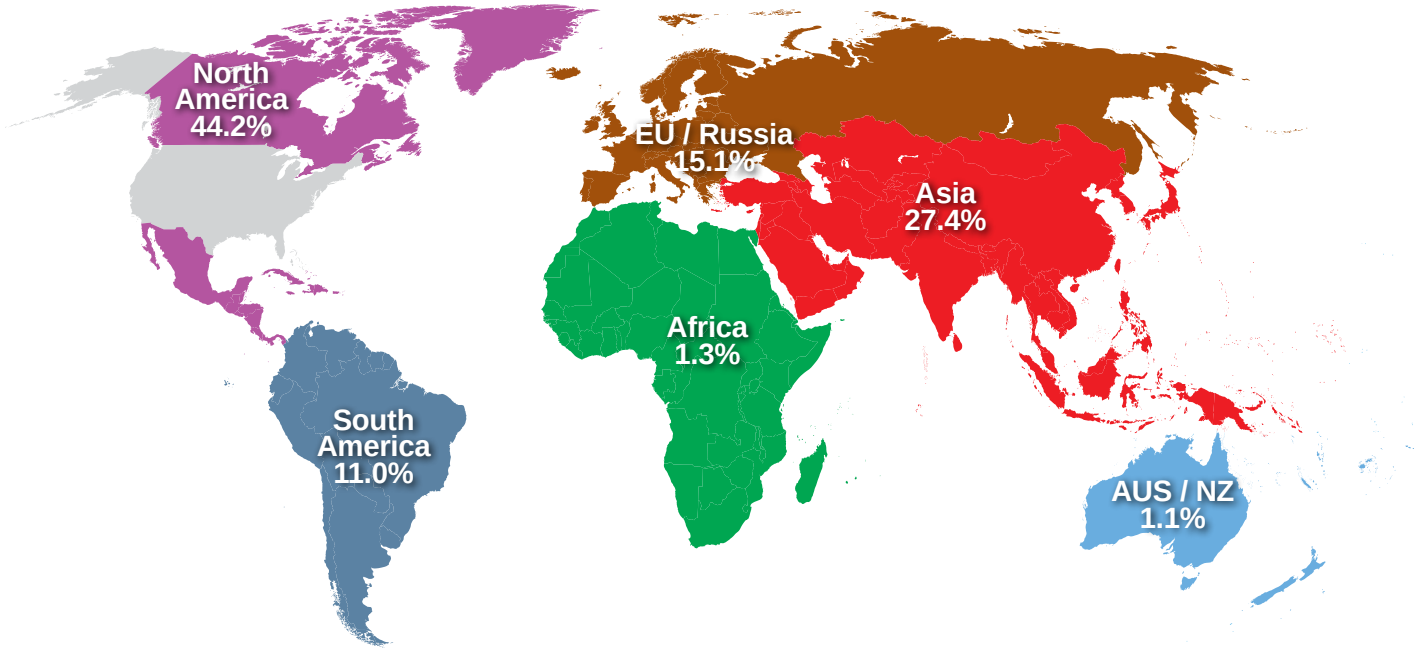


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GLOBAL OPPORTUNITY

Sell Globally … 104 Nations Outside the US—6 Continents Represented …



"It was my first experience outside of BRAZIL. The city of Chicago is beautiful, organized and people are polite and welcoming. I hope to return in other opportunities! IMTS was beyond my expectations. Congratulations."

"Great venue, great city, didn't need much justification for the trip from the UK."

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PLANT SIZE
WHY BUYERS ATTEND
USA OPPORTUNITY
GLOBAL OPPORTUNITY
NEW OPPORTUNITY

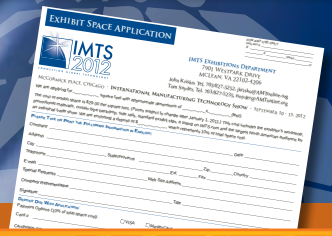
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WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

RIGHT FOR YOU



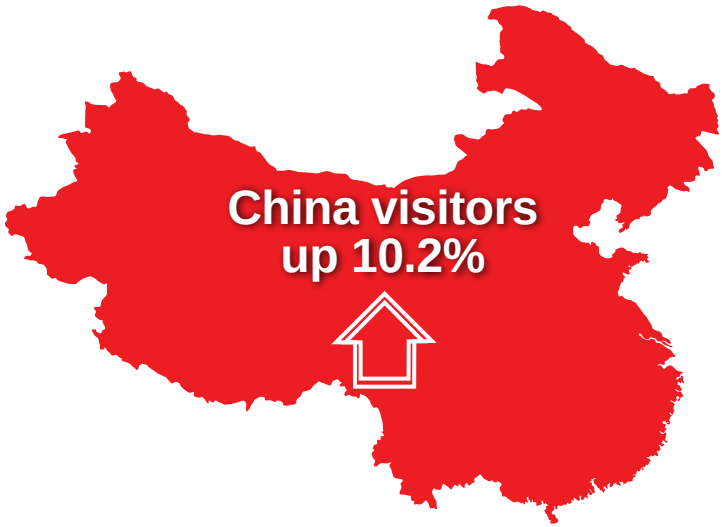
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GLOBAL OPPORTUNITY

Sell Globally … More Visitors Are Coming from the World's Hot Economies …





"I visited many countries and many exhibitions. In my life I never ever see anything like IMTS. IMTS 2010 was my third visit. I will come again to IMTS. Thank you … (India)"

"Very good! We hope these advanced equipments would be shown in Asia. It was really a great experience!"

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JOB FUNCTION
INDUSTRIES
PLANT SIZE
WHY BUYERS ATTEND
USA OPPORTUNITY
GLOBAL OPPORTUNITY
NEW OPPORTUNITY

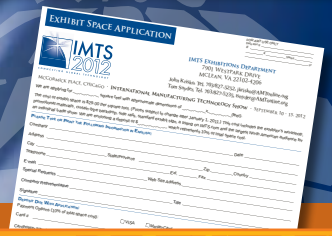
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WHAT THEY SELL

IMTS SUPPORT

RIGHT FOR YOU



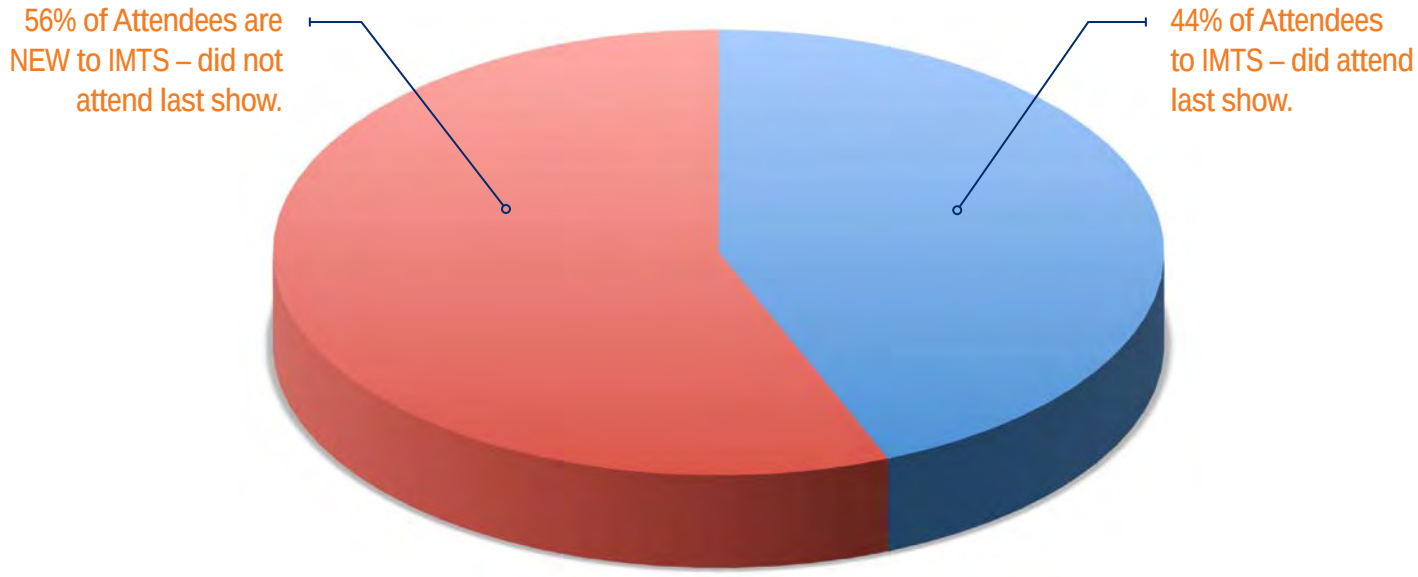
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NEW OPPORTUNITY

Every IMTS Presents New Sales Opportunities …

IMTS 2010 VISITORS WHO DIDN'T ATTEND IMTS 2008
55% of bona fide sales leads were new prospects to exhibitors!



"If it got any better, I could not stand it. It was all good. Ran out of time before I ran out of things to see."

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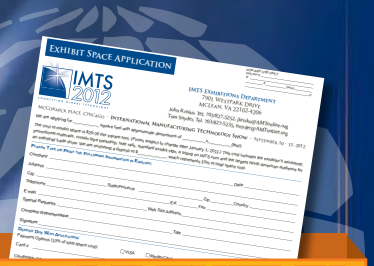
AUDIENCE
RESULTS
BUYING TEAM
PRODUCTS
BUYING DECISION

WHO EXHIBITS

WHAT THEY SELL

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AUDIENCE

IMTS Delivers …

80,000+ MANUFACTURERS

HIGHEST CONCENTRATION OF BUYERS IN THE INDUSTRY!



"Attending IMTS is one of the highlights of being in manufacturing. It's great!"

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IMTS 2012

INTERNATIONAL MANUFACTURING TECHNOLOGY SHOW | SEPT. 10 – 15, 2012 | CHICAGO

WHERE TO SHOW & SELL!

THE LARGEST INDUSTRIAL TRADE SHOW IN THE WESTERN HEMISPHERE!

WHO ATTENDS

WHAT THEY BUY

AUDIENCE
RESULTS
BUYING TEAM
PRODUCTS
BUYING DECISION

WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

RIGHT FOR YOU



BE THERE!

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RESULTS

IMTS Delivers Sales Results ...

$2.4 BILLION

NEW SALES OF MACHINES, TOOLS, SOFTWARE AND EQUIPMENT.



"This show turned out to help us save three months on a new O.D. grinder we needed badly. Thanks!"

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STAND WITH THE WORLD'S BEST PROVIDERS OF MANUFACTURING TECHNOLOGY. CONTACT US TODAY!

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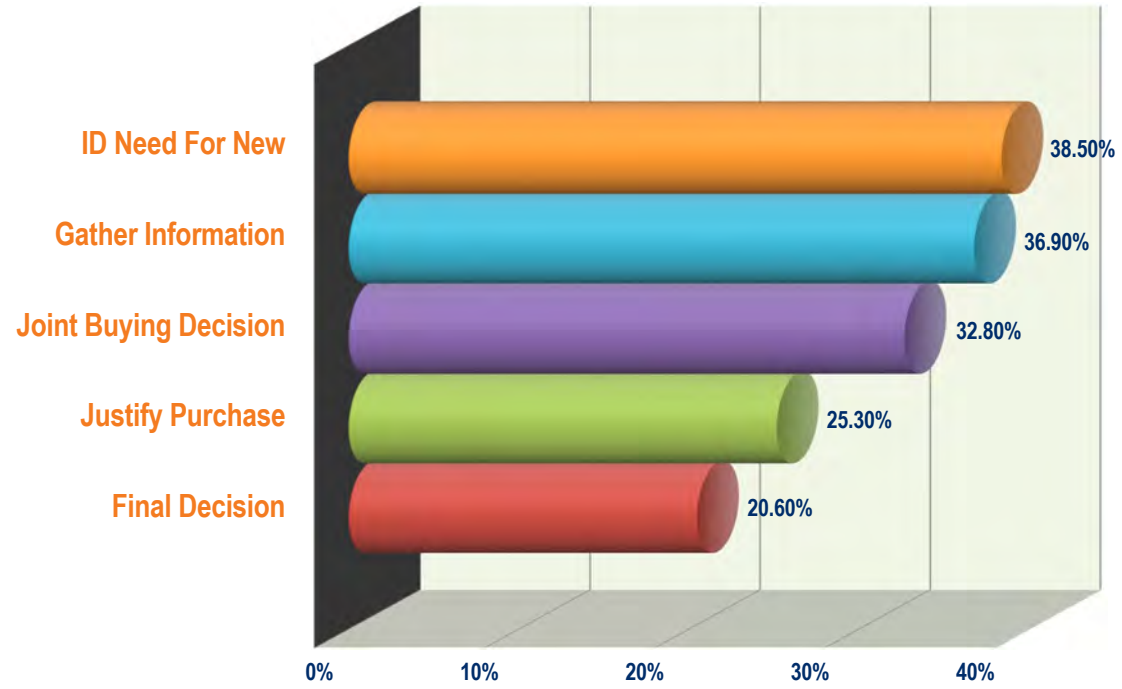
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BUYING TEAM

Buying Teams Lead the Way …

IMTS 2010 VISITORS BY BUYING ROLE



"The way the show was divided into sections was very effective for our team approach. We divide our managers into groups and cover a lot more territory than other shows."

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WHAT THEY BUY

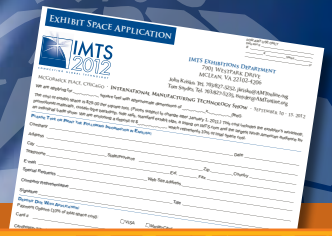
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PRODUCTS
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WHO EXHIBITS

WHAT THEY SELL

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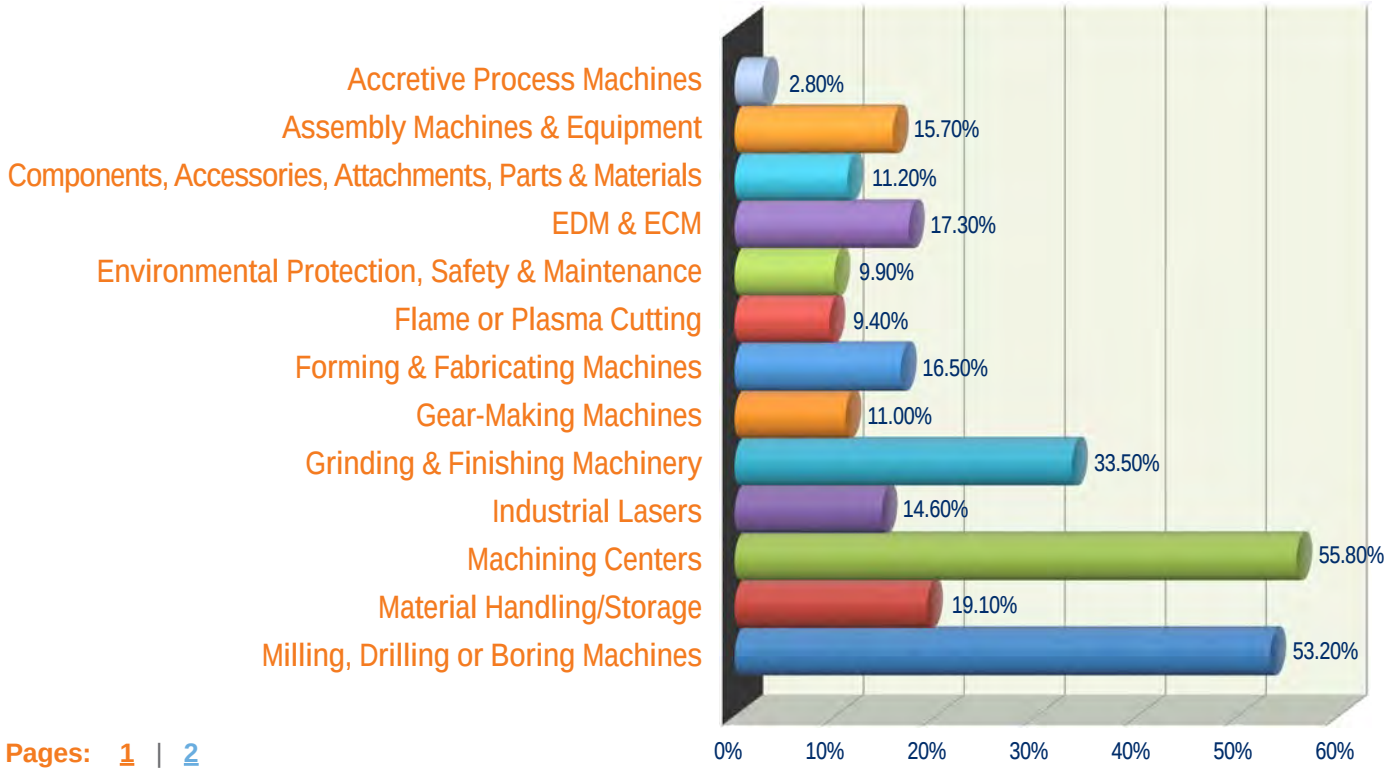
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PRODUCTS

IMTS Delivers New Buyers for Your Products …

IMTS 2010 VISITORS BY PRODUCT INTEREST
82% buy from IMTS exhibitors!



Pages: 1 | 2

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WHAT THEY BUY

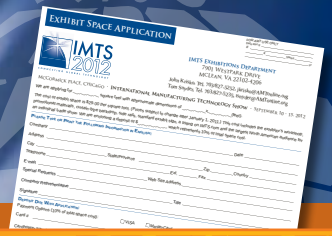
AUDIENCE
RESULTS
BUYING TEAM
PRODUCTS
BUYING DECISION

WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

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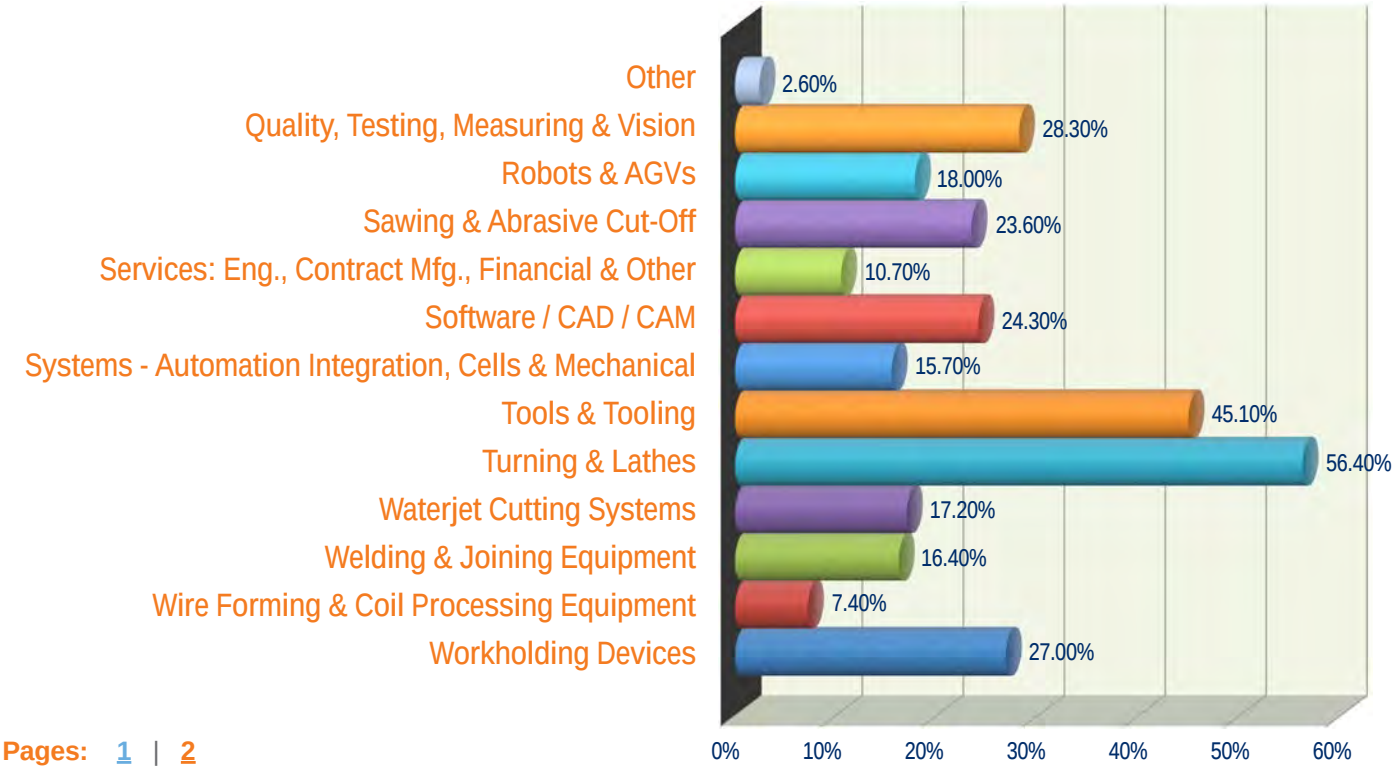
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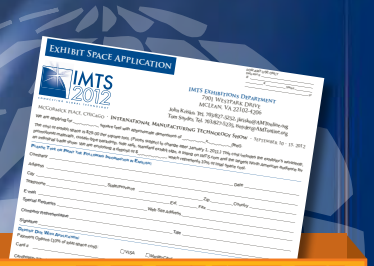
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RESULTS
BUYING TEAM
PRODUCTS
BUYING DECISION

WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

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BUYING DECISION

IMTS Immediate Results …

20.6%

MAKE FINAL PURCHASING DECISION!

You get immediate show-floor sales … Plus ongoing sales over the 2-year cycle between shows!



"The show was excellent. We made several machinery purchases with more to come as result of the show. IMTS is always a treat for us … it's like kids in a candy store."

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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

LEADING PROVIDERS
GLOBAL RESOURCES
WHY EXHIBIT
PAVILION CONNECTION

WHAT THEY SELL

IMTS SUPPORT

RIGHT FOR YOU


EXHIBIT SPACE APPLICATION

IMTS 2012

IMTS EXHIBITIONS DEPARTMENT
7901 WESTPARK DRIVE
MCLEAN, VA 22102-4206

McCORMICK PLACE, CHICAGO – INTERNATIONAL MANUFACTURING TECHNOLOGY SHOW – SEPTEMBER 10 - 15, 2012

BE THERE!

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LEADING PROVIDERS

At IMTS ...

1,500+ EXHIBITORS

WORLD LEADING PROVIDERS OF MANUFACTURING TECHNOLOGY!



"It was an excellent show, having the ability to plan the trip before going made our trip much easier to get in, talk to who I needed to talk to and purchase new equipment for our shop needs."

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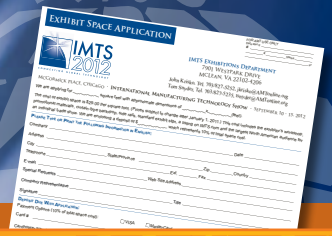
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LEADING PROVIDERS
GLOBAL RESOURCES
WHY EXHIBIT
PAVILION CONNECTION

WHAT THEY SELL

IMTS SUPPORT

RIGHT FOR YOU



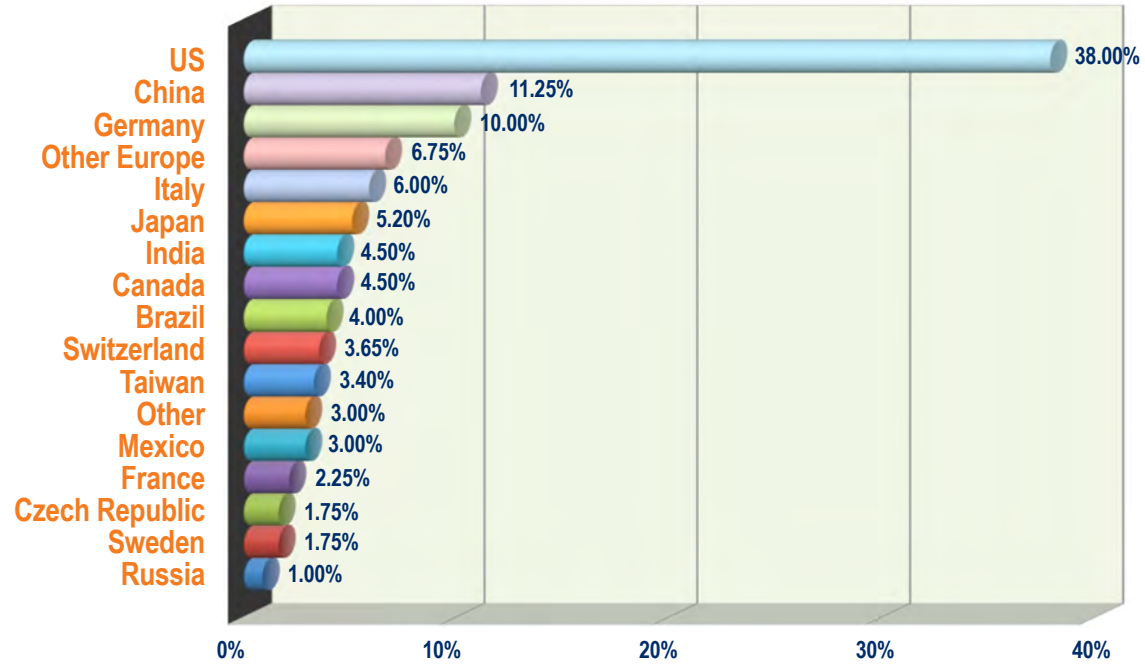
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GLOBAL RESOURCES

IMTS Showcases the World's Best Manufacturing Technologies …

MANUFACTURING PLANT LOCATIONS OF IMTS EXHIBITORS



"Great show—incredible representation by a multitude of organizations."

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WHAT THEY BUY

WHO EXHIBITS

LEADING PROVIDERS
GLOBAL RESOURCES
WHY EXHIBIT
PAVILION CONNECTION

WHAT THEY SELL

IMTS SUPPORT

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WHY EXHIBIT

BIG Reasons IMTS Exhibitors Come to Chicago …

- 80% Introduce New Products & Technologies
- 87% Want to Compete in the Same Competitive Arena
- 90% Network with Customers, Prospects, Suppliers & Competitors
- 94% Rely on the Reputation of IMTS for a Productive Show
- 95% Seek the Opportunities IMTS Attendees Offer



"This was my first show and it is very impressive, offering an opportunity to see, firsthand, most of the equipment that is under consideration."

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WHAT THEY BUY

WHO EXHIBITS

LEADING PROVIDERS
GLOBAL RESOURCES
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PAVILION CONNECTION

WHAT THEY SELL

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"Liked hall arrangement. Liked variety of suppliers in attendance. I was impressed!"

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WHAT THEY BUY

WHO EXHIBITS

LEADING PROVIDERS
GLOBAL RESOURCES
WHY EXHIBIT
PAVILION CONNECTION

WHAT THEY SELL

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"It is a marvelous experience to see the entire range of manufacturing advanced technology and be able to source it at one place."

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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

LEADING PROVIDERS
GLOBAL RESOURCES
WHY EXHIBIT
PAVILION CONNECTION

WHAT THEY SELL

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RIGHT FOR YOU



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"This is by far the best show that I ever attended! Great job!!"

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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

LEADING PROVIDERS
GLOBAL RESOURCES
WHY EXHIBIT
PAVILION CONNECTION

WHAT THEY SELL

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RIGHT FOR YOU



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"Just want to say thank you for putting on such a great place for companies to display their products."

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WHAT THEY BUY

WHO EXHIBITS

LEADING PROVIDERS
GLOBAL RESOURCES
WHY EXHIBIT
PAVILION CONNECTION

WHAT THEY SELL

IMTS SUPPORT

RIGHT FOR YOU



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PAVILION CONNECTION

CHICAGO'S MCCORMICK PLACE



- North Hall
- South Hall
- East Hall
- West Hall

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WHAT THEY BUY

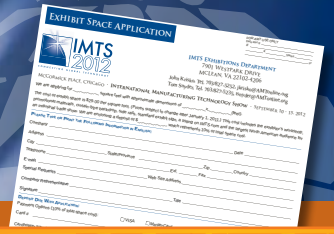
WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

RIGHT FOR YOU



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ONE STOP SHOPPING

IMTS … The Largest Industrial Selling Opportunity in the Western Hemisphere …

MORE THAN 15,000 PRODUCTS

ON DISPLAY IN MORE THAN ONE MILLION SQ FT OF EXHIBIT SPACE!



"I always look forward to attending to see what's new in a "one stop shopping" environment. Excellent show that keeps getting better!"

STAND WITH THE WORLD'S BEST PROVIDERS OF MANUFACTURING TECHNOLOGY. **CONTACT US TODAY!**

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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

RIGHT FOR YOU

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IMTS Helps Buyers Find What They Need …

IMTS ATTENDEES CAN SEARCH 18 PRODUCT GROUPS AND 381 PRODUCT CATEGORIES IN ADVANCE FOR THE SPECIFIC PRODUCTS THEY WANT TO SEE AT THE SHOW!

1. Automated Systems & Cells
2. Broaching / Shaping
3. Business Services
4. Controls / CAD-CAM / Software
5. Cutting & Forming Tools
6. EDM / ECM / Lasers / Welding / Plasma & Water Jet Cutting
7. Forming Equipment
8. Gear Generation
9. Grinding / Abrasive Machining / Finishing
10. Inspection / Measurement Equipment
11. Machine Tool Components / Attachments / Accessories
12. Maintenance / Environmental / Cleaning
13. Material Handling and Feed Equipment
14. Milling / Boring / Drilling / Tapping
15. Non-Metalworking Machinery & Equipment
16. Sawing
17. Turning Machines & Centers / Screw Machines / Thread Generation
18. Workholding Devices

"It was an excellent show, having the ability to plan the trip before going made our trip much easier to get in, talk to who I needed to talk to and purchase new equipment for our shop needs."



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WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

RIGHT FOR YOU



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PRODUCT DISPLAYS

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AUTOMATED SYSTEMS & CELLS (9 CATEGORIES)

1. Automated System & Cells for Assembly & Test (39 Exhibitors)
2. Automated System & Cells for Material Forming & Fabricating (31 Exhibitors)
3. Automated System & Cells for Material Joining (23 Exhibitors)
4. Automated System & Cells for Material Removal (82 Exhibitors)
5. Transfer Machines, Dial Index (29 Exhibitors)
6. Transfer Machines, In-line (35 Exhibitors)
7. Transfer Machines, Rotary (36 Exhibitors)
8. Transfer Machines, Shuttle-type (21 Exhibitors)
9. Transfer Machines, Trunnion (18 Exhibitors)



Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding

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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

RIGHT FOR YOU

PRODUCT DISPLAYS

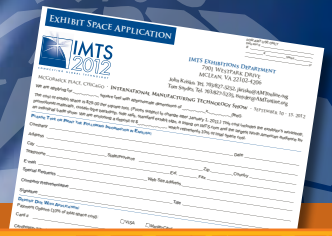
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BROACHING / SHAPING (6 CATEGORIES)

1. Broaching Machines, Continuous (6 Exhibitors)
2. Broaching Machines, Horizontal (10 Exhibitors)
3. Broaching Machines, Internal (11 Exhibitors)
4. Broaching Machines, Vertical (14 Exhibitors)
5. Key Seaters (7 Exhibitors)
6. Shaping and Slotting Machines (8 Exhibitors)



Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
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NEW OPPORTUNITIES

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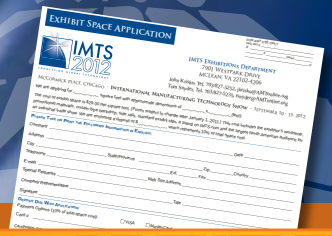
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BUSINESS SERVICES (12 CATEGORIES)

1. Books, Publications and Information Services (25 Exhibitors)
2. Consulting Services (31 Exhibitors)
3. Contract Manufacturing and Machining Services (39 Exhibitors)
4. Leasing and Financing Services (8 Exhibitors)
5. Machinery Rigging, Erection and Installation Services (3 Exhibitors)
6. Maintenance and Repair Services (55 Exhibitors)
7. Productivity Seminars (17 Exhibitors)
8. Reclamation/Recycling Services, Scrap Dealers (2 Exhibitors)
9. **Retrofitting, Rebuilding, Remanufacturing Services** (65 Exhibitors)
10. Tool Repair, Coating, and Treatment Services (28 Exhibitors)
11. Trade Associations, Societies, Governmental Agencies (6 Exhibitors)
12. Training of All Types, Including Audiovisual (24 Exhibitors)



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WHAT THEY SELL

ONE STOP SHOPPING
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CONTROLS / CAD-CAM / SOFTWARE (34 CATEGORIES)

1. Adaptive Control Systems (18 Exhibitors)
2. Communications Networks, and Data Transmission Equipment (15 Exhibitors)
3. Computer Numerical Control (CNC) Software (36 Exhibitors)
4. Computer Numerical Control (CNC) Units (31 Exhibitors)
5. Digital Readout (DRO) Units (12 Exhibitors)
6. Digitizing/Scanning Systems (13 Exhibitors)
7. Direct or Distributive Numerical Control (DNC) Systems (19 Exhibitors)
8. **Identification Systems** (15 Exhibitors)
9. Memory Units (5 Exhibitors)
10. Printed Circuit Board Design and Manufacturing (5 Exhibitors)
11. Programmable Logic Controls (PLC) (16 Exhibitors)
12. Punched Tape Equipment and Supplies of All Kinds (4 Exhibitors)
13. Robot Controllers (19 Exhibitors)
14. Software, Accounting/General Ledger/Payroll (8 Exhibitors)
15. Software, Automation Management Systems (24 Exhibitors)



Pages: 1 | 2 | 3

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WHAT THEY BUY

WHO EXHIBITS

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IMTS Helps Buyers Find What They Need …

CONTROLS / CAD-CAM / SOFTWARE (34 CATEGORIES)

16. Software, Bill of Materials/Inventory and Purchasing Control (20 Exhibitors)
17. Software, CAD/CAM (51 Exhibitors)
18. Software, Database Management (15 Exhibitors)
19. Software, Engineering Analysis and Simulation (34 Exhibitors)
20. **Software, Group Technology Coding/Classification** (1 Exhibitor)
21. Software, Inspection/Quality Control/SPC (47 Exhibitors)
22. Software, Job Costing/Estimating/Quoting/Order Entry and Tracking (14 Exhibitors)
23. Software, Machinability Databases (10 Exhibitors)
24. Software, Manufacturing Execution Systems (MES) (14 Exhibitors)
25. Software, NC Program Optimization (33 Exhibitors)
26. **Software, NC Verification** (28 Exhibitors)
27. Software, Nesting (13 Exhibitors)
28. Software, Other Manufacturing (56 Exhibitors)
29. Software, Post Processors, Stand-Alone (14 Exhibitors)



Pages: 1 | 2 | 3

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking | Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing | Services | Software | Systems | Turning | Workholding

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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

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PRODUCT DISPLAYS
NEW OPPORTUNITIES

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RIGHT FOR YOU

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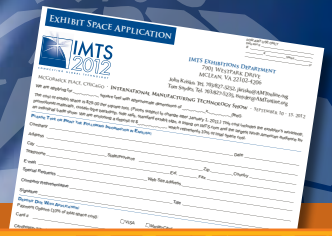
CONTROLS / CAD-CAM / SOFTWARE (34 CATEGORIES)

30. Software, Process Planning/Capacity Requirements Planning/MRP (17 Exhibitors)
31. Software, Routing/Scheduling/Production Control (17 Exhibitors)
32. Software, Systems Integration (34 Exhibitors)
33. Software, Tool Crib Control (18 Exhibitors)
34. Software, Tool Design (19 Exhibitors)



Pages: 1 | 2 | 3

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding



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WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

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PRODUCT DISPLAYS

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CUTTING & FORMING TOOLS (41 CATEGORIES)

1. Abrasive Compounds and Slurries (20 Exhibitors)
2. Arbors (for Cutters) (34 Exhibitors)
3. Boring Tools/Bars/Heads (82 Exhibitors)
4. Broaching Tools (35 Exhibitors)
5. **Buffing and Polishing Supplies** (13 Exhibitors)
6. Burnishing, Honing and Lapping Tools (37 Exhibitors)
7. Chamfering Tools (85 Exhibitors)
8. Collets, Solid and Master (50 Exhibitors)
9. Counterbores/Countersinks (56 Exhibitors)
10. Cut-Off Tools/Attachments (54 Exhibitors)
11. Deburring Tools (71 Exhibitors)
12. Die and Mold Components (20 Exhibitors)
13. Drill Bushings (14 Exhibitors)
14. Drill Chucks (36 Exhibitors)
15. Drilling and Reaming Tools (105 Exhibitors)



Pages: 1 | 2 | 3

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding



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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

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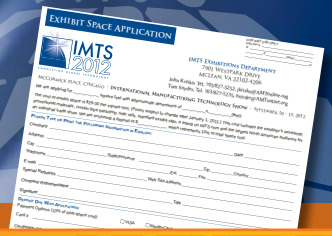
CUTTING & FORMING TOOLS (41 CATEGORIES)

16. End Mills (102 Exhibitors)
17. Facing Tools/Heads (51 Exhibitors)
18. Form Tools (62 Exhibitors)
19. Gear Cutting Tools (51 Exhibitors)
20. Gear Rolling Tools (6 Exhibitors)
21. Grinding Wheels and Abrasive Belts (46 Exhibitors)
22. Grooving Tools (57 Exhibitors)
23. Gundrills (27 Exhibitors)
24. Inserts, Indexable (Carbide, etc.) and Tool Inserts (81 Exhibitors)
25. Key Seating Tools (25 Exhibitors)
26. Knurling Tools (12 Exhibitors)
27. Marking Tools (18 Exhibitors)
28. Mass Finishing Media and Compounds (7 Exhibitors)
29. Milling Cutters (85 Exhibitors)
30. Protective Sleeves and Coatings (for Cutting Tools) (8 Exhibitors)



Pages: 1 | 2 | 3

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding



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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

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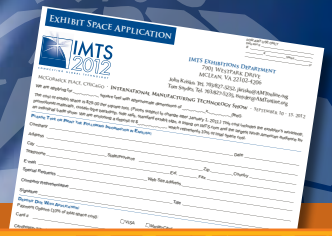
CUTTING & FORMING TOOLS (41 CATEGORIES)

31. Punching Tools/Dies (18 Exhibitors)
32. Saw Blades (41 Exhibitors)
33. Shear Blades (1 Exhibitor)
34. Spline Rolling Tools (2 Exhibitors)
35. Tap Drivers and Attachments (23 Exhibitors)
36. Taps (43 Exhibitors)
37. Threading Tools (50 Exhibitors)
38. Threading Tools – Cutting (43 Exhibitors)
39. Threading Tools – Forming (25 Exhibitors)
40. Tool Holders and Adapters (108 Exhibitors)
41. Tooling Systems, Modular and/or Quick-Change (87 Exhibitors)



Pages: 1 | 2 | 3

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding



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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

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EDM / ECM / LASERS / WELDING / PLASMA & WATER JET CUTTING (24 CATEGORIES)

1. EDM Filtration Equipment and Supplies (21 Exhibitors)
2. EDM Tooling (17 Exhibitors)
3. EDM, Ram Type (Die-Sinking) CNC (18 Exhibitors)
4. EDM, Ram Type (Die-Sinking) Manual (9 Exhibitors)
5. EDM, Small Hole (19 Exhibitors)
6. EDM, Wire Type (21 Exhibitors)
7. Electro-Chemical Machines (ECM) (2 Exhibitors)
8. Electrode Forming Machines (5 Exhibitors)
9. Electrode Materials, EDM Wire, and Supplies (13 Exhibitors)
10. Laser Accessories and Supplies (16 Exhibitors)
11. Laser Cutting Systems (27 Exhibitors)
12. Laser Marking Systems (25 Exhibitors)
13. Laser Welding and Cladding Machines (17 Exhibitors)
14. Lasers, CO2 (18 Exhibitors)
15. Lasers, Excimer (1 Exhibitor)



Pages: 1 | 2

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding

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WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

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16. Lasers, Nd: YAG, Continuous Wave (14 Exhibitors)
17. Lasers, Nd: YAG, Pulsed (20 Exhibitors)
18. Marking and Engraving Machines (29 Exhibitors)
19. Plasma-Arc/Plasma Cutting Machines (10 Exhibitors)
20. Ultrasonic Machining Equipment (4 Exhibitors)
21. Water Jet Cutting Machines (21 Exhibitors)
22. Welding Machines and Equipment (29 Exhibitors)
23. Welding Machines, Electron-Beam (1 Exhibitor)
24. Welding Machines, Friction (4 Exhibitors)



Pages: 1 | 2

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding

WHERE TO SHOW & SELL!

THE LARGEST INDUSTRIAL TRADE SHOW IN THE WESTERN HEMISPHERE!

WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

RIGHT FOR YOU

PRODUCT DISPLAYS

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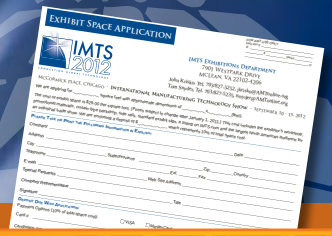
FORMING EQUIPMENT (37 CATEGORIES)

1. Coil Equipment Systems (1 Exhibitor)
2. Coil Slitting Equipment (1 Exhibitor)
3. Cold Forming, Cold Heading Machines (5 Exhibitors)
4. Cold Forming, Riveting Machines (1 Exhibitor)
5. Cold Forming, Wire Forming Machines (1 Exhibitor)
6. Cut to Length Machines (1 Exhibitor)
7. Diecasting Machines (2 Exhibitors)
8. Diecutting Machines (3 Exhibitors)
9. Foundry Equipment (5 Exhibitors)
10. Hot Forming, Forging Machines (7 Exhibitors)
11. Insertion Equipment – Fastener (1 Exhibitor)
12. Iron Workers (6 Exhibitors)
13. Notching and Slotting Machines (7 Exhibitors)
14. Pipe and Tube Bending Machines (8 Exhibitors)
15. Pipe Fabricating and Forming Equipment (13 Exhibitors)



Pages: 1 | 2 | 3

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding



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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

RIGHT FOR YOU

PRODUCT DISPLAYS

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FORMING EQUIPMENT (37 CATEGORIES)

16. Press Brakes (16 Exhibitors)
17. Presses, Fine Blanking (2 Exhibitors)
18. Presses, Hydraulic, Gap Frame (5 Exhibitors)
19. Presses, Hydraulic, Vertical Straight Side (5 Exhibitors)
20. Presses, Mechanical, Gap Frame (3 Exhibitors)
21. Presses, Mechanical, Vertical Straight Side (4 Exhibitors)
22. Presses, Pneumatic (5 Exhibitors)
23. Presses, Stamping, Automatic (4 Exhibitors)
24. Presses, Straightening (2 Exhibitors)
25. **Profile Rolling Machines** (4 Exhibitors)
26. Punch Press/Laser (or Plasma), CNC Combination (5 Exhibitors)
27. Punch Presses, CNC Turret (8 Exhibitors)
28. Riveting Machines (2 Exhibitors)
29. Roll Forming and Bending Machines (10 Exhibitors)
30. Shears, Billet, Bar, Rod and Angle (4 Exhibitors)



Pages: 1 | 2 | 3

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding



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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

RIGHT FOR YOU

PRODUCT DISPLAYS

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FORMING EQUIPMENT (37 CATEGORIES)

31. Shears, Guillotine (Squaring) (6 Exhibitors)
32. Spin-Forming Machines (2 Exhibitors)
33. Spline Rolling Machines (1 Exhibitor)
34. Straightening Machines (2 Exhibitors)
35. Swaging Machines (2 Exhibitors)
36. Vacuum Forming Machines (1 Exhibitor)
37. Wire Forming Machines (2 Exhibitors)



Pages: 1 | 2 | 3

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding



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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

RIGHT FOR YOU

PRODUCT DISPLAYS

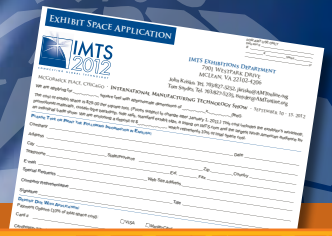
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GEAR GENERATION (10 CATEGORIES)

1. Gear Deburring Machines (16 Exhibitors)
2. Gear Generation (Bevel) Machines (7 Exhibitors)
3. Gear Grinding Machines (26 Exhibitors)
4. Gear Hobbing Machines (24 Exhibitors)
5. Gear Honing Machines (17 Exhibitors)
6. Gear Inspection Machines (28 Exhibitors)
7. Gear Lapping Machines (8 Exhibitors)
8. Gear Rolling Machines (5 Exhibitors)
9. Gear Shaping Machines (11 Exhibitors)
10. Gear Shaving Machines (10 Exhibitors)



Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding



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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

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GRINDING / ABRASIVE MACHINING / FINISHING (27 CATEGORIES)

1. Abrasive Flow Finishing Machines (7 Exhibitors)
2. **Buffing and Polishing Machines** (16 Exhibitors)
3. Centrifugal Barrel and Disc Finishing Machines (2 Exhibitors)
4. Deburring Equipment (41 Exhibitors)
5. Deburring Machines (32 Exhibitors)
6. Grinding Machines, Abrasive Belt (12 Exhibitors)
7. Grinding Machines, Centerless (26 Exhibitors)
8. Grinding Machines, Creep Feed (26 Exhibitors)
9. Grinding Machines, Cylindrical OD (52 Exhibitors)
10. Grinding Machines, Disc, Single or Double (17 Exhibitors)
11. Grinding Machines, Internal Cylindrical (39 Exhibitors)
12. Grinding Machines, Jig (8 Exhibitors)
13. **Grinding Machines, Profile** (46 Exhibitors)
14. Grinding Machines, Surface, Reciprocal Table (34 Exhibitors)
15. Grinding Machines, Surface, Rotary Table (27 Exhibitors)



Pages: 1 | 2

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding

WHERE TO SHOW & SELL!

THE LARGEST INDUSTRIAL TRADE SHOW IN THE WESTERN HEMISPHERE!

WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

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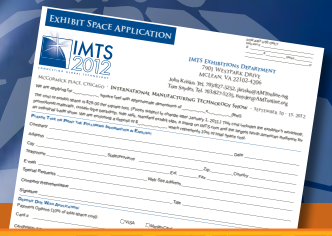
GRINDING / ABRASIVE MACHINING / FINISHING (27 CATEGORIES)

16. Grinding Machines, Thread (26 Exhibitors)
17. Grinding Machines, Tool, Cutter and Drill Point (42 Exhibitors)
18. Grinding Machines, Universal (ID/OD) (44 Exhibitors)
19. Honing Machines, Horizontal Spindle (17 Exhibitors)
20. Honing Machines, Multiple Spindle (18 Exhibitors)
21. Honing Machines, Vertical Spindle (17 Exhibitors)
22. Lapping Machines, External Cylindrical (7 Exhibitors)
23. Lapping Machines, Flat Surface/Special Purpose (7 Exhibitors)
24. Roll Finishing Machines (7 Exhibitors)
25. Super (Micro) Finishing Machines (23 Exhibitors)
26. Superabrasive Machining Systems (29 Exhibitors)
27. Vibratory Tumbling Machines (6 Exhibitors)



Pages: 1 | 2

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding



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WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

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INSPECTION / MEASUREMENT EQUIPMENT (19 CATEGORIES)

1. Autocollimators (2 Exhibitors)
2. Balancing Machines (12 Exhibitors)
3. Borescopes (10 Exhibitors)
4. Calibration Equipment (38 Exhibitors)
5. Comparators, Optical and Other (29 Exhibitors)
6. Coordinate Measuring Machines (36 Exhibitors)
7. Flatness Measuring Equipment (30 Exhibitors)
8. Flaw Detection Equipment (21 Exhibitors)
9. Gages and Gaging Equipment (84 Exhibitors)
10. Hardness Testing Equipment (13 Exhibitors)
11. Interferometers (12 Exhibitors)
12. Laser Measurement Systems (44 Exhibitors)
13. Leak Testing Equipment (4 Exhibitors)
14. Probes, Electromechanical (27 Exhibitors)
15. Refractometers (6 Exhibitors)



Pages: 1 | 2

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding

WHERE TO SHOW & SELL!

THE LARGEST INDUSTRIAL TRADE SHOW IN THE WESTERN HEMISPHERE!

WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

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RIGHT FOR YOU

PRODUCT DISPLAYS

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16. Roundness Measuring Equipment (31 Exhibitors)
17. Surface Finish Measuring Equipment (36 Exhibitors)
18. Surface Plates (17 Exhibitors)
19. Vision Systems (51 Exhibitors)



Pages: 1 | 2

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding



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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

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MACHINE TOOL COMPONENTS / ATTACHMENTS / ACCESSORIES (51 CATEGORIES)

1. Ball/Lead Screws and Repair Services (15 Exhibitors)
2. Bearings, Pulleys, Clutches, Gears and V-Belts (25 Exhibitors)
3. Centers, Live and Other (27 Exhibitors)
4. Chillers (10 Exhibitors)
5. Compressors (2 Exhibitors)
6. Copy Attachments and Tracers (1 Exhibitor)
7. Couplings (11 Exhibitors)
8. Dividing and Indexing Heads (28 Exhibitors)
9. Drilling Heads/Attachments (37 Exhibitors)
10. Electric Motors (Including Servos, Drive Units and Power Feeds) (29 Exhibitors)
11. Electrical Switchgear, Enclosures and Components (4 Exhibitors)
12. Fasteners (21 Exhibitors)
13. Feedback Devices (Encoders/Resolvers/Scales/Sensors) (25 Exhibitors)
14. **Furnishings, Shop and Office** (9 Exhibitors)
15. Grinding Attachments and Accessories (54 Exhibitors)



Pages: 1 | 2 | 3 | 4

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding

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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

RIGHT FOR YOU

PRODUCT DISPLAYS

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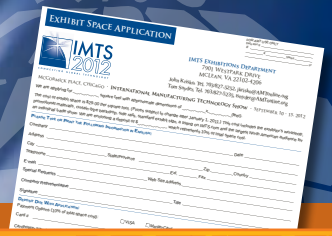
MACHINE TOOL COMPONENTS / ATTACHMENTS / ACCESSORIES (51 CATEGORIES)

16. Grinding Wheel Dressing Units (38 Exhibitors)
17. Hand Tools Of All Types (29 Exhibitors)
18. Handwheels, Knobs, Cranks, Etc. (11 Exhibitors)
19. Heat Exchangers and Air Conditioning Equipment (3 Exhibitors)
20. Hydraulic and Pneumatic Equipment (36 Exhibitors)
21. Indexers and Rotary Tables (57 Exhibitors)
22. Lighting Equipment (5 Exhibitors)
23. Lights, Indicator and Warning (4 Exhibitors)
24. Lubricants and Greases (24 Exhibitors)
25. Lubricators (16 Exhibitors)
26. Machine Castings and Weldments (2 Exhibitors)
27. Machinery Mountings, Levels, Anchors, Dampers (11 Exhibitors)
28. Magnets and Magnetic Devices of all Kinds (21 Exhibitors)
29. Milling Heads/Attachments (41 Exhibitors)
30. Nameplates, Labels and Signs (2 Exhibitors)



Pages: 1 | 2 | 3 | 4

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

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ONE STOP SHOPPING
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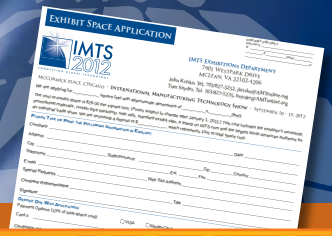
MACHINE TOOL COMPONENTS / ATTACHMENTS / ACCESSORIES (51 CATEGORIES)

31. Paint/Sealants/Adhesives (3 Exhibitors)
32. Pallets, Tote Boxes and Separators (1 Exhibitor)
33. Press Safety Equipment (5 Exhibitors)
34. **Proofing Materials (Wax, etc.)** (1 Exhibitor)
35. Protective Enclosures and Covers (15 Exhibitors)
36. Pumps, Coolant (23 Exhibitors)
37. Replacement Parts/Repair Parts (54 Exhibitors)
38. Slides, Ways, and Linear Guides (27 Exhibitors)
39. Solvents and Degreasing Agents (11 Exhibitors)
40. Speed Reducers and Gear Boxes (17 Exhibitors)
41. Spindles (46 Exhibitors)
42. Springs (4 Exhibitors)
43. Steady Rests (14 Exhibitors)
44. Tool Condition Monitoring Systems (24 Exhibitors)
45. Tool Conditioning Equipment (11 Exhibitors)



Pages: 1 | 2 | 3 | 4

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding



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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

RIGHT FOR YOU

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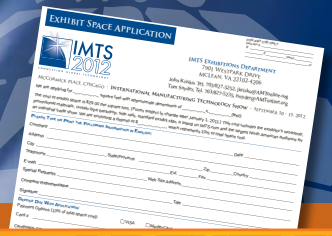
MACHINE TOOL COMPONENTS / ATTACHMENTS / ACCESSORIES (51 CATEGORIES)

46. Tool Presetting Equipment (37 Exhibitors)
47. Tool Storage and Handling Systems (28 Exhibitors)
48. Tool Turrets (11 Exhibitors)
49. Tooling Materials, Blanks, Pre-Machined Stock (15 Exhibitors)
50. Way Covers, Way Protectors and Seals (11 Exhibitors)
51. Workpiece Materials and Stock of All Kinds (9 Exhibitors)



Pages: 1 | 2 | 3 | 4

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding



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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

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PRODUCT DISPLAYS

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MAINTENANCE / ENVIRONMENTAL / CLEANING (14 CATEGORIES)

1. Chip and Sludge Dragouts (13 Exhibitors)
2. Cleaning & Degreasing Equipment, Aqueous (27 Exhibitors)
3. Coolant Delivery Systems (28 Exhibitors)
4. Coolant Reclamation Equipment (23 Exhibitors)
5. Coolants, Cutting Fluids and Oils (30 Exhibitors)
6. Degreasing Equipment, Vapor (6 Exhibitors)
7. Dust Collectors, Air Filtration and Treatment Equipment (28 Exhibitors)
8. Environmental and Pollution Control Equipment (26 Exhibitors)
9. Metal Cleaning and Degreasing Equipment (35 Exhibitors)
10. Noise Abatement (2 Exhibitors)
11. Oil Filtration and Treatment Equipment (33 Exhibitors)
12. Plant Maintenance and Repair Equipment (40 Exhibitors)
13. Safety Related Products (29 Exhibitors)
14. Water Filtration and Treatment Equipment (31 Exhibitors)



Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding

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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

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PRODUCT DISPLAYS
NEW OPPORTUNITIES

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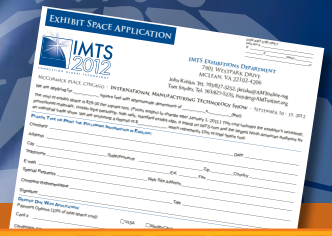
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MATERIAL HANDLING AND FEED EQUIPMENT (11 CATEGORIES)

1. Automated Guided Vehicles (3 Exhibitors)
2. Automatic Storage/Retrieval Systems (16 Exhibitors)
3. Bar Feed Mechanisms (16 Exhibitors)
4. Chip Conveyors and Handling Equipment (14 Exhibitors)
5. Die Handling Equipment (14 Exhibitors)
6. Lifting and Positioning Equipment (39 Exhibitors)
7. Pallet Changers/Shuttles and Programmable Transfer Devices (25 Exhibitors)
8. Press Automation Devices (13 Exhibitors)
9. Press Feeds and Loading Equipment (7 Exhibitors)
10. Robots, Industrial (35 Exhibitors)
11. Workpiece Handling, Loading and Feeding Equipment (66 Exhibitors)



Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding


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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

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MILLING / BORING / DRILLING / TAPPING (20 CATEGORIES)

1. Boring Machines (56 Exhibitors)
2. Boring Machines, Jig (6 Exhibitors)
3. Drilling and Tapping Machines, CNC (54 Exhibitors)
4. Drilling and Tapping Units, Fixtured (15 Exhibitors)
5. Drilling Machines, Bench and Column (14 Exhibitors)
6. Drilling Machines, Deep Hole (Gundrilling) (24 Exhibitors)
7. Drilling Machines, Multi-Spindle (25 Exhibitors)
8. Drilling Machines, Radial Arm (12 Exhibitors)
9. Machining Centers, Horizontal Spindle (Up to Four-Axis) (92 Exhibitors)
10. Machining Centers, Horizontal Spindle, Five-Axis (75 Exhibitors)
11. Machining Centers, Universal (67 Exhibitors)
12. Machining Centers, Vertical Spindle (Up to Four-Axis) (100 Exhibitors)
13. Machining Centers, Vertical Spindle, Five-Axis (84 Exhibitors)
14. Micro Machining Equipment (13 Exhibitors)
15. Milling Machines, Bed-Type (45 Exhibitors)



Pages: 1 | 2

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding

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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

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MILLING / BORING / DRILLING / TAPPING (20 CATEGORIES)

16. Milling Machines, Graphite (34 Exhibitors)
17. Milling Machines, Knee and Column, Non-ATC (36 Exhibitors)
18. Milling Machines, Planer, Gantry and Bridge Type (48 Exhibitors)
19. **Milling Machines, Profile and Duplicating** (21 Exhibitors)
20. Milling Machines, Universal (47 Exhibitors)



Pages: 1 | 2

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding

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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

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NON-METALWORKING MACHINERY AND EQUIPMENT (13 CATEGORIES)

1. Composite Working Machines (6 Exhibitors)
2. Heat Treating Equipment and Supplies (11 Exhibitors)
3. Miniature Machines for Training (1 Exhibitor)
4. Plastic Assembly (2 Exhibitors)
5. Plastic Cutting and Slitting (3 Exhibitors)
6. Plastic Film Sealing (1 Exhibitor)
7. Plastic Injection Molding Machines (8 Exhibitors)
8. Plastic Molding and Forming (1 Exhibitor)
9. Plastic-Working Equipment (10 Exhibitors)
10. Prototyping, Stereolithography Machines (7 Exhibitors)
11. Stress Relief Equipment (5 Exhibitors)
12. Surface Treatment and Coating Equipment (19 Exhibitors)
13. Woodworking Equipment (21 Exhibitors)



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Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding

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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

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SAWING (7 CATEGORIES)

1. Abrasive Cut-Off Machines (5 Exhibitors)
2. Bandsaws (24 Exhibitors)
3. Bandsaws, Vertical Tilt Frame (10 Exhibitors)
4. Hacksaws (8 Exhibitors)
5. Sawing Machines, Circular Cut-Off Saws (Cold) (23 Exhibitors)
6. Sawing Machines, Contour (7 Exhibitors)
7. Sawing Machines, Other (17 Exhibitors)



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Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding

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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

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RIGHT FOR YOU

PRODUCT DISPLAYS

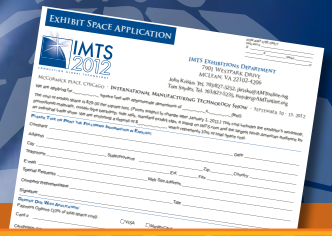
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TURNING MACHINES & CENTERS / SCREW MACHINES / THREAD GENERATION (15 CATEGORIES)

1. End Finishing Equipment, Bar and Tube (10 Exhibitors)
2. End Turning Machines (17 Exhibitors)
3. Lathes, Cut-Off (14 Exhibitors)
4. Lathes, Manual (30 Exhibitors)
5. Screw Machines, Multiple Spindle, Bar or Chucking (24 Exhibitors)
6. Screw Machines, Single Spindle, Bar or Chucking (22 Exhibitors)
7. Screw Machines, Swiss Type, CNC (26 Exhibitors)
8. Thread Cutting Machines (20 Exhibitors)
9. Thread Rolling Machines (5 Exhibitors)
10. Threading and Cut-Off Machines, Pipe and Bar (13 Exhibitors)
11. Turn/Mill Machines, CNC (85 Exhibitors)
12. Turning Centers, Horizontal, CNC (94 Exhibitors)
13. Turning Centers, Inverted Vertical, CNC (34 Exhibitors)
14. Turning Centers, Twin-Spindle/Twin-Turret (58 Exhibitors)
15. Turning Centers, Vertical, CNC (81 Exhibitors)



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Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding



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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

RIGHT FOR YOU



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PRODUCT DISPLAYS

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WORKHOLDING DEVICES (22 CATEGORIES)

1. Actuators, Hydraulic and Pneumatic (30 Exhibitors)
2. Angle & Sub Plates (30 Exhibitors)
3. Arbors, Expandable Workholding (37 Exhibitors)
4. Chuck Jaws and Collets (55 Exhibitors)
5. Chucks, Collet Type (61 Exhibitors)
6. Chucks, Diaphragm (14 Exhibitors)
7. Chucks, Gear (21 Exhibitors)
8. Chucks, Index (17 Exhibitors)
9. Chucks, Jaw Type (44 Exhibitors)
10. Chucks, Magnetic (18 Exhibitors)
11. Chucks, Power (16 Exhibitors)
12. Chucks, Precision (48 Exhibitors)
13. Chucks, Self-Contained (25 Exhibitors)
14. Chucks, Special (36 Exhibitors)
15. Chucks, Vacuum (6 Exhibitors)



Pages: 1 | 2

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding

WHERE TO SHOW & SELL!

THE LARGEST INDUSTRIAL TRADE SHOW IN THE WESTERN HEMISPHERE!

WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

RIGHT FOR YOU

PRODUCT DISPLAYS

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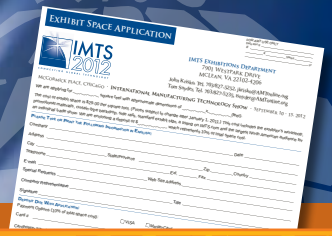
WORKHOLDING DEVICES (22 CATEGORIES)

16. Clamps and Fixturing Devices (82 Exhibitors)
17. Fixturing Systems (87 Exhibitors)
18. Mandrels (33 Exhibitors)
19. Pedestal Type Fixtures and Tombstone Blocks (29 Exhibitors)
20. Robot Tooling/Grippers (37 Exhibitors)
21. Vises and Vise Jaws (56 Exhibitors)
22. Workholding, Custom (99 Exhibitors)



Pages: 1 | 2

Broaching | Components | Cutting Tools | EDM | Forming | Gearmaking
Grinding | Handling | Machining | MRO | Non-Metalworking | Quality | Sawing
Services | Software | Systems | Turning | Workholding



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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

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NEW OPPORTUNITIES

The Association For Manufacturing Technology (AMT, the sponsor of IMTS) and Deutsche Messe AG have formed a strategic partnership that will bring a world-class industrial automation event to North America for the first time. Industrial Automation North America will be co-located with IMTS 2012.



Industrial Automation North America will showcase products and solutions for production automation, complementing the IMTS focus on machine tools, metalworking and precision manufacturing.

This opens the opportunity for new exhibitors to reach the largest manufacturing audience in North America …

- INDUSTRIAL AUTOMATION SYSTEMS
- MICROSYSTEMS TECHNOLOGY
- ELECTRICAL SYSTEMS
- INDUSTRIAL IT & SOFTWARE

Industrial Automation NORTH AMERICA

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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

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INDUSTRIAL AUTOMATION SYSTEMS

- Assembly & handling systems, linear positioning systems
- Robotics
- Industrial image processing systems
- Control systems, PLC, SCADA
- Sensors and actuators
- Industrial PCs
- Communication, networks and field bus systems
- Embedded systems
- Measuring and test systems
- Industrial automatic data capturing and identification systems
- Laser technology
- Automation services
- Industrial building automation systems
- Safety and security systems



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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

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MICROSYSTEMS TECHNOLOGY

- Microsystems components
- Modular micro-systems
- Micro sensors
- Micro actuators
- Micro & fibre optics
- Micro assembly
- Micro joining technology
- Micro reaction technology
- Design & modelling of micro-systems
- Micro engineering
- Rapid micro product development
- Nanotechnology
- Microsystems technology, others



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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

IMTS SUPPORT

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NEW OPPORTUNITIES

ELECTRICAL SYSTEMS

- Electronic and optoelectronic components
- Electric and electronic test and measuring equipment
- Lighting equipment



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WHO ATTENDS

WHAT THEY BUY

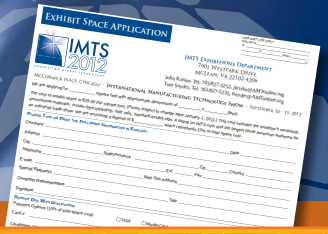
WHO EXHIBITS

WHAT THEY SELL

ONE STOP SHOPPING
PRODUCT DISPLAYS
NEW OPPORTUNITIES

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NEW OPPORTUNITIES

INDUSTRIAL IT & SOFTWARE

- Operating systems
- Database systems, DBMS
- Program development systems
- Virtual reality systems
- Multimedia software
- Speech recognition software
- Video conferencing systems
- Internet & communication software
- Manufacturing execution systems, MES
- Product life cycle management software, PLM, computer aided design software, CAD
- Enterprise resource planning software, ERP
- Computer aided facility management software
- Customer relationship management software, CRM
- Supply chain & demand chain management systems
- Human resources software
- Quality management software
- Industrial IT services & outsourcing
- Industrial IT & software, others



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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

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  - Featured exhibitors—what they are doing to promote show attendance
  - IMTS-TV
  - Links to industry events
  - Access to pavilions, floor maps, exhibitor lists

- **Regional Exhibitor Workshop**
  - Convenient
  - 6 months in advance of show
  - Exhibitor attendance up 40% in 2010
  - Meet service providers face to face, with other exhibitors
  - Get important questions asked and answered

- **IMTS.edu - Online Training**
  - Monthly webinars
  - Ideas to control costs
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- **IMTS Insider E-Newsletter**
  - Monthly updates on industry developments
  - News affecting the show
  - Tips to maximize show floor effectiveness
  - How to follow up on show leads



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WHERE TO SHOW & SELL!

THE LARGEST INDUSTRIAL TRADE SHOW IN THE WESTERN HEMISPHERE!

WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

COMMUNICATION

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COMMUNICATION

IMTS Keeps You Connected to Maximize Your Productivity …

- **IMTS.com**
  - Latest PR releases
  - Videos to familiarize with venue and city
  - Featured exhibitors—what they are doing to promote show attendance
  - IMTS-TV
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COMMUNICATION

ATTENDANCE BUILDING

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WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

COMMUNICATION

ATTENDANCE BUILDING

COST CONTROL

RIGHT FOR YOU



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Manufacturers Can Connect Anytime, Anywhere to Your Exhibit Info …

- **IMTS.com Search: Attendees can …**
  - Find you by company name
  - Find you by pavilion
  - Find you by product group
  - Find you through floor plans
  - Click on your Showroom

- **IMTS.com Showrooms**
  - Provide your company's contact info
  - Website link
  - List products on display
  - E-mail link to set up appointments at show
  - Enhanced showrooms support video

- **IMTS.com Map Your Show**
  - Enables customers to plan booth visits in each hall
  - Increases their show floor productivity
  - Increases your booth traffic



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WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

COMMUNICATION

ATTENDANCE BUILDING

COST CONTROL

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WHAT THEY BUY

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COMMUNICATION

ATTENDANCE BUILDING

COST CONTROL

RIGHT FOR YOU



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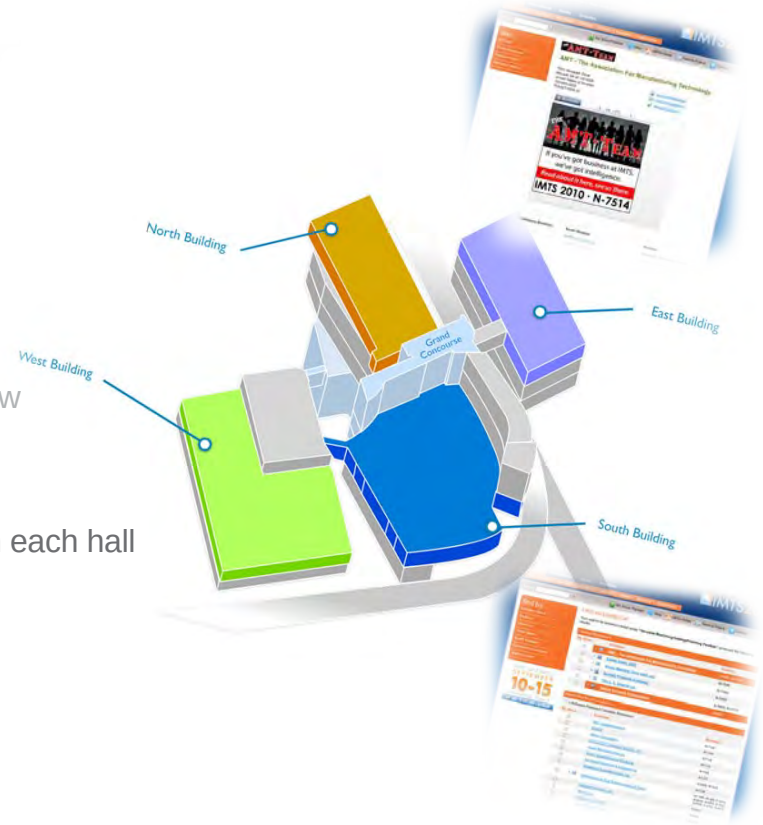
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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

COMMUNICATION
ATTENDANCE BUILDING
COST CONTROL

RIGHT FOR YOU



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COST CONTROL

IMTS Works Continuously to Improve Services and Reduce Costs …

- **E-Kit**
  - On-line tool facilitates booth planning
  - Early bird discounts
  - Reminders to get orders (carpet, furniture, electrical, etc.) in on time
  - Maintains access for updating and revising requirements

- **Cost Control**
  - New food service options—better food, lower cost
  - Exhibitors can do more of their own on-site booth setup and take down, save costs
  - New electrical contractor to optimize service and reduce costs

- **Timeline Management**
  - See when forms are due to control costs and earn discounts



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THE LARGEST INDUSTRIAL TRADE SHOW IN THE WESTERN HEMISPHERE!

WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

COMMUNICATION
ATTENDANCE BUILDING
COST CONTROL

RIGHT FOR YOU



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THE LARGEST INDUSTRIAL TRADE SHOW IN THE WESTERN HEMISPHERE!

WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

COMMUNICATION
ATTENDANCE BUILDING
COST CONTROL

RIGHT FOR YOU



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THE LARGEST INDUSTRIAL TRADE SHOW IN THE WESTERN HEMISPHERE!

WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

RIGHT FOR YOU

RIGHT AUDIENCE
RIGHT VENUE
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RIGHT AUDIENCE

IMTS Delivers the Customers and Prospects You Want to Reach …

- **Quantity**
  - 80,000+ manufacturers
  - Largest concentration of buyers in the industry
- **Cross Section of Industry**
  - 42.1 % larger plants (100 and up)
  - 57.9% smaller plants (under 100)
- **Buying Responsibility**
  - Team buying
  - People who recommend and people who decide
  - 83.9% have a buying role





"Overall revenues increased 9% sequentially from our second quarter as we benefited from a very successful IMTS show."
Charley Brown, President and CEO of Flow International Corporation.



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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

RIGHT FOR YOU

RIGHT AUDIENCE
RIGHT VENUE
RIGHT OPPORTUNITY
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"Great show, good representation of technology by many companies."

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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

RIGHT FOR YOU

RIGHT AUDIENCE
RIGHT VENUE
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"Great show and as a result we purchased three machines totaling more than $250,000.00 and considering a couple more!"

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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

RIGHT FOR YOU

RIGHT AUDIENCE

RIGHT VENUE

RIGHT OPPORTUNITY

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RIGHT VENUE

IMTS 2012 … The Largest Industrial Trade Show in the Western Hemisphere …

- **1500+ Exhibitors**
  - 9 pavilions
  - 18 product groups
  - 381 product categories
  - 15,000+ products on display
  - 80,000+ manufacturers—highest concentration of buyers in industry!
- **Emerging Technology Center**
  - Leading edge developments
  - Next generation ideas
- **Industry & Technology Conference**
  - More than 50 informative sessions
  - Attendance up by 50% in 2010
- **Special Attractions**
  - Add excitement to the show
  - Advanced products and technologies
  - Interactive opportunities



"Great show and exhibits. I was able to see new technologies that we will be hoping to implement over the next year or so."



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WHAT THEY BUY

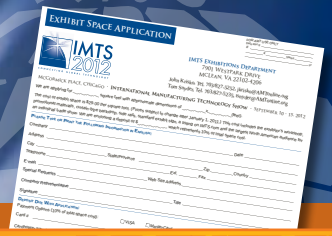
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WHAT THEY SELL

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"I thoroughly enjoyed IMTS. Found several new processes and tools that should improve my overall productivity and accuracy."

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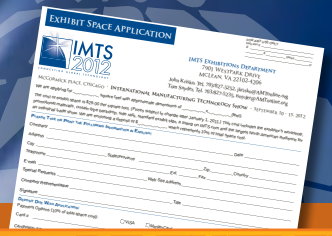
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WHAT THEY SELL

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"Excellent on its own merit, but especially impressive in our poor economy. Well attended show this year!"

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WHO ATTENDS

WHAT THEY BUY

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WHAT THEY SELL

IMTS SUPPORT

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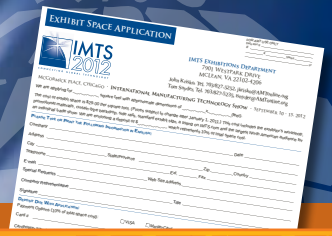
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"Overwhelming and awesome at the same time. The show planning was absolutely great!!!"



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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

RIGHT FOR YOU

RIGHT AUDIENCE
RIGHT VENUE
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RIGHT OPPORTUNITY

$2.4 Billion in New Sales of Machines, Tools, Software and Equipment …

- **Buyer Concentration**
  - 80,000+ manufacturers
  - The biggest face-to-face sales opportunity anywhere
  - 90% visit booths of companies who have not called on them
- **New Opportunity**
  - 55% of leads are from entirely new prospects
  - 62% make new business contacts
  - 68% plan to become new customers
  - 92% find new products/ideas to use
- **Increased Sales**
  - 82% buy from IMTS exhibitors
  - 69% up to $500,000 in purchases
  - 13% from $500,000 to more than $5 million



"This was my first show and it is very impressive, offering an opportunity to see, firsthand, most of the equipment that is under consideration."

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WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

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"It was very good to us to be there and see new products to help us to stay in front with our products."

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WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

IMTS SUPPORT

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"I always look forward to attending to see what's new in a "one stop shopping" environment. Excellent show that keeps getting better!"

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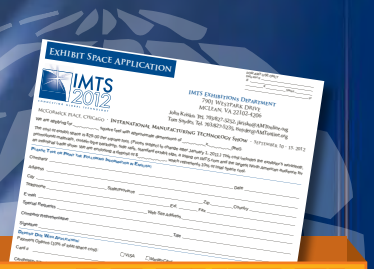
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About AMT - The Association For Manufacturing Technology …

Founded in 1902 as the National Machine Tool Builders' Association, AMT supports and promotes the U.S. manufacturing technology industry.

AMT provides U.S. builders of manufacturing systems with the latest information on technical developments, trade and marketing opportunities, and economic issues.

AMT members now represent all of the elements of manufacturing—design, automation, material removal, material forming, assembly, inspection and testing, and communications and control, reflecting the worldwide evolution in manufacturing processes.

AMT organizes and sponsors IMTS—The International Manufacturing Technology Show. This exhibition, held every even numbered year in Chicago, is the largest industrial show in the Americas.

AMT
The Association For Manufacturing Technology

Over 100 Years of Building Global Productivity



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WHO ATTENDS

WHAT THEY BUY

WHO EXHIBITS

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MTConnect

Interoperability from Design Studio to Shop Floor …

MTConnect is an open manufacturing technology standard that uses proven, royalty free internet communications technologies to allow manufacturing technology vendors and customers to safely and easily communicate.

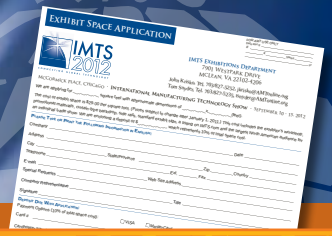


A typical manufacturing facility includes hundreds of machines and autonomous systems. While each system accumulates information on its operation, this data cannot usually be shared among machines, which makes it difficult to track machine efficiency, process flow, energy usage, toolpath validation and other metrics within the entire facility.

MTConnect is an essential first step to connect these production islands. MTConnect helps enable third-party solution providers to develop software and hardware that make the entire manufacturing enterprise much more productive.

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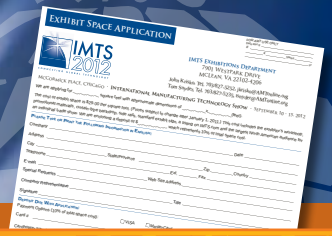
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THE MANUFACTURING MANDATE

A National Strategy to Help Rebuild and Strengthen U.S. Manufacturing …

AMT believes cooperation and innovation are the keys to help American manufacturing move forward in the next decade.



That's why AMT is calling for a Manufacturing Mandate—a federal policy of collaboration between government, industry and academia to …

- Incentivize innovation and R&D in new products and manufacturing technologies
- Assure the availability of capital
- Increase global competitiveness
- Minimize structural cost burdens
- Enhance collaboration between government, industry and academia
- Build a better-educated and trained "smartforce."

For America to compete successfully in the global marketplace, we need a coherent national manufacturing strategy that emphasizes innovation.

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WHAT THEY BUY

WHO EXHIBITS

WHAT THEY SELL

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MACHINE TOOLPAC

MACHINE TOOLPAC is the manufacturing technology industry's political action committee. It is a tool to show support as an industry for the current Members of Congress who promote policies consistent with AMT's Manufacturing Mandate. It is also a tool to elect new Members of Congress who share our vision of a strong manufacturing technology sector for the future.

There are a number of issues on the Congressional and Administration agendas that affect our industry. MACHINE TOOLPAC is one way for us, as stakeholders, to be involved in the outcome.



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